



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 21/2026

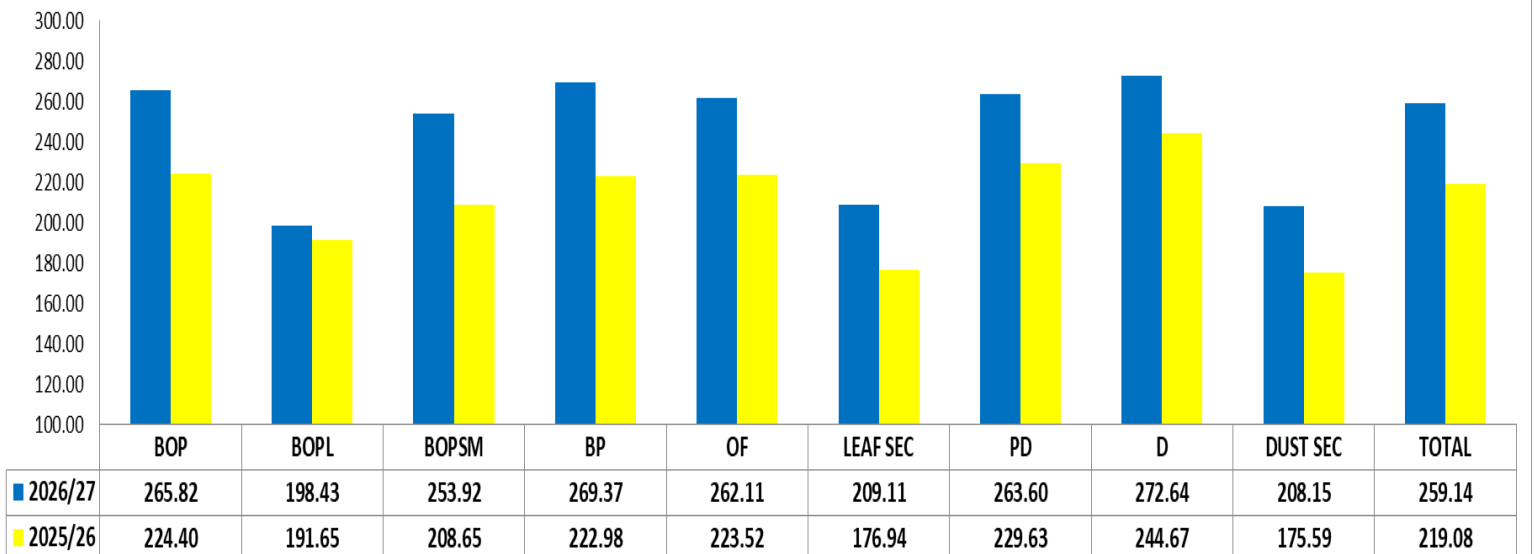
(*NEW SEASON TEAS ONLY)

Market Report												
LEAF						DUST						
* Market witnessed good demand.						* Market witnessed good demand.						
* Improved liquoring Assams met with competition and appreciated at times.						* Select good liquoring steady to occasionally dearer.						
* Remainder sold irregular and lower following quality.						* Remainder sold irregular and easier following quality.						
Buying Analysis												
LEAF						DUST						
* WI: Operated on liquoring sorts.						* WI: Operated.						
* HUL: Operated.						* HUL: Operated.						
* TCPL- Selective enquiry						* TCPL- Selective enquiry						
* Internals: Good support.						* Internals: Fair support.						
* Exporters: Operated.												

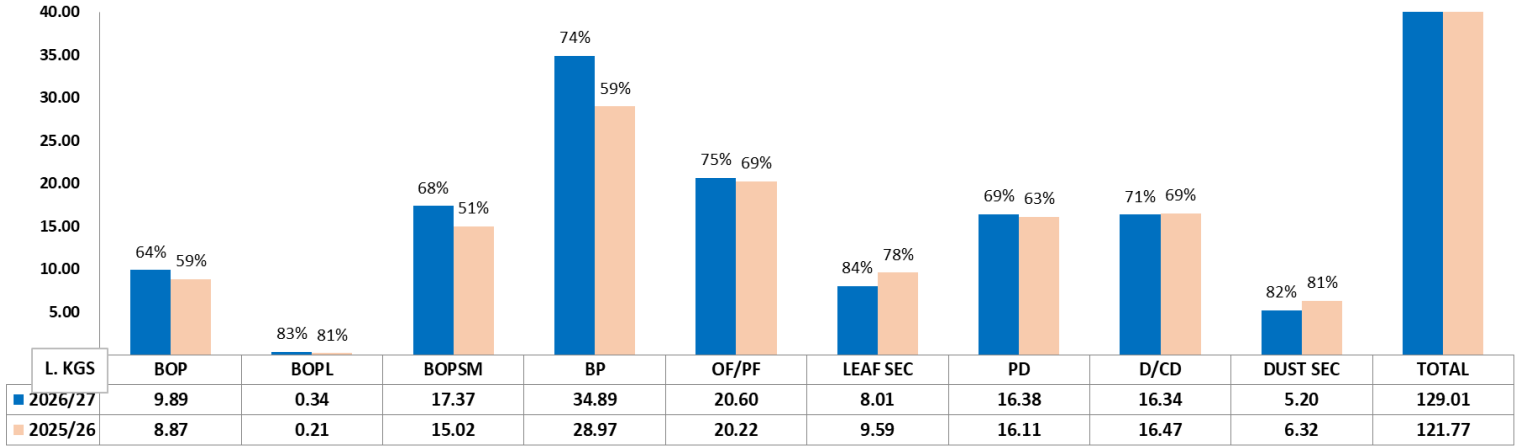
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 21		
	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	2026/27	2025/26	2024/25
LEAF	242.10	250.84	-8.74	216.59	204.00	12.60	220.68	213.13	7.55	258.83	215.26	227.13
DUST	235.98	250.21	-14.24	234.85	215.36	19.49	201.33	204.26	-2.93	259.89	227.22	216.04
TOTAL	240.33	250.66	-10.33	222.61	207.43	15.18	214.58	210.48	4.11	259.14	219.08	223.85

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2026/27	316.36	280.32	0.00	275.45	265.34	259.51	250.84	242.10	
	2025/26	251.53	237.34	0.00	220.96	211.94	206.74	204.00	216.59	
DUST	2026/27	317.55	285.07	0.00	278.43	271.13	264.56	250.21	235.98	
	2025/26	259.83	237.64	0.00	230.59	223.17	220.48	215.36	234.85	
TOTAL	2026/27	316.64	281.54	0.00	276.33	267.20	261.02	250.66	240.33	
	2025/26	253.99	237.43	0.00	224.06	215.68	211.19	207.43	222.61	

GTAC Grade Wise Averages Upto Sale 21



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 21



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	17,48,947	13,06,761	247.72	25%	22,12,418	16,20,836	256.45	27%	91,42,320	64,48,797	263.22	29%
FANNINGS	5,34,565	3,78,512	245.73	29%	7,12,823	5,16,761	249.61	28%	27,54,591	20,59,718	262.11	25%
LEAF SEC.	2,04,200	1,72,198	191.44	16%	1,89,077	1,61,442	198.38	15%	6,91,384	6,00,644	200.47	13%
LEAF TOTAL	24,87,712	18,57,471	242.10	25%	31,14,317	22,99,039	250.84	26%	1,25,88,295	91,09,159	258.83	28%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	9,33,857	6,11,418	245.66	35%	11,90,099	7,81,364	257.96	34%	47,05,243	32,72,059	268.12	30%
DUST SEC.	1,83,007	1,44,877	195.09	21%	1,74,625	1,38,675	206.58	21%	6,35,782	5,20,138	208.15	18%
DUST TOTAL	11,16,864	7,56,294	235.98	32%	13,64,724	9,20,039	250.21	33%	53,41,025	37,92,197	259.89	29%
TOTAL	36,04,576	26,13,765	240.33	27%	44,79,041	32,19,078	250.66	28%	1,79,29,320	1,29,01,356	259.14	28%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	24,87,712	18,57,471	242.10	25%	31,14,317	22,99,039	250.84	26%	1,25,88,295	91,09,159	258.83	28%
2025/26	27,05,637	16,83,885	216.59	38%	31,27,037	18,69,119	204.00	40%	1,35,45,275	82,86,852	215.26	39%

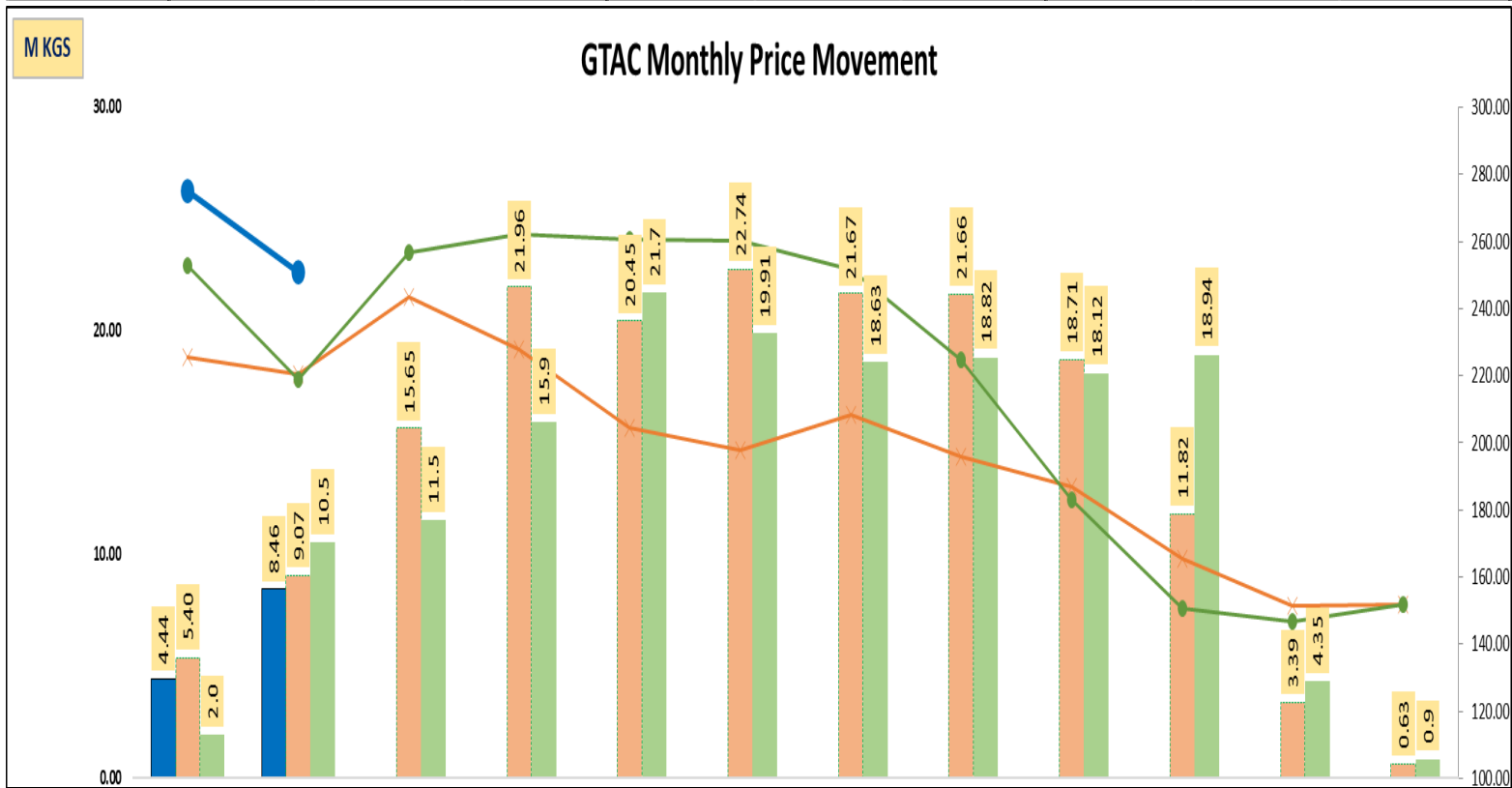
DUST	THIS SALE				LAST SALE				UPTO SALE 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	11,16,864	7,56,294	235.98	32%	13,64,724	9,20,039	250.21	25021%	53,41,025	37,92,197	259.89	29%
2025/26	11,83,780	8,28,467	234.85	30%	13,14,713	8,10,972	215.36	38%	57,55,280	38,89,794	227.22	32%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	36,04,576	26,13,765	240.33	27%	44,79,041	32,19,078	250.66	28%	1,79,29,320	1,29,01,356	259.14	28%
2025/26	38,89,416	25,12,351	222.61	35%	44,41,749	26,80,091	207.43	40%	1,93,00,555	1,21,76,646	219.08	37%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 21			2026/27		UPTO SALE 21		
	SALE 21	SALE 20	2026/27	2025/26	2024/25	SALE 21	SALE 20	2026/27	2025/26	2024/25
BELOW 150	3	1	1	17	20	3	2	2	17	22
BETWEEN 151.00-200.00	25	18	15	33	23	30	20	16	32	24
BETWEEN 201.00-250.00	31	31	29	20	21	32	31	30	14	19
BETWEEN 251.00-300.00	23	30	31	20	18	21	27	24	16	22
BETWEEN 301.00-350.00	15	17	18	8	11	12	17	23	13	9
BETWEEN 351.00-400.00	2	2	4	2	6	3	3	4	5	3
ABOVE 400.00	1	1	1	1	2	1	1	1	2	1

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
22	66,981	23,471	90,452	58,618	21,141	79,759	8,363	2,330	10,693
23	80,950	28,202	1,09,152	86,347	31,076	1,17,423	-5,397	-2,874	-8,271
24	95,044	34,845	1,29,889	98,949	36,115	1,35,064	-3,905	-1,270	-5,175
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	250.70										
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note May 2026-27 Price is calculated on SALE 19,20,21 Only

GTAC BUYING FOR THE SALE 21											
	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	24,87,712.1			11,16,863.8			36,04,575.9				
SOLD	18,57,471.0			7,56,294.1			26,13,765.1				
SOLD %	75%			68%			73%				
ZONE	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
TCPL	17,632	172.74	1%	18,996	207.44	3%	36,629	190.73	1%		
HUL	2,54,534	243.47	14%	93,057	277.95	12%	3,47,592	252.70	13%		
W.India	3,32,101	264.35	18%	2,14,052	232.84	28%	5,46,153	252.00	21%		
WI.Pack	1,54,703	241.02	8%	99,783	263.64	13%	2,54,487	249.89	10%		
N.India	4,51,784	229.62	24%	1,17,281	224.27	16%	5,69,064	228.52	22%		
NI.Pack	1,09,520	235.23	6%	24,697	280.33	3%	1,34,217	243.53	5%		
Packeteers	85,408	231.85	5%	24,321	163.09	3%	1,09,729	216.61	4%		
C.India	29,552	283.31	2%	11,375	256.99	2%	40,927	276.00	2%		
Exports	1,41,357	268.22	8%	2,995	186.72	0%	1,44,352	266.53	6%		
Local	2,41,684	229.81	13%	63,807	210.62	8%	3,05,491	225.80	12%		
S.India	10,163	210.78	1%	50,067	188.52	7%	60,230	192.28	2%		
Others	29,034	217.53	2%	35,863	249.89	5%	64,897	235.41	2%		
TOTAL	18,57,471	242.10	100%	7,56,294	235.98	100%	26,13,765	240.33	100%		

GTAC ASSAM BATTING ORDER UPTO SALE 21

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	30,497	468.03	2	29,158	443.42
HALMARI	2	46,544	426.24	4	64,013	392.75
HATIMARA	3	21,538	421.34	10	34,275	375.92
HOOKHMOL	4	10,296	420.60	1	13,971	445.04
SOTAI	5	3,687	405.28	3	2,614	442.44
GELAKEY	6	22,060	385.16	12	22,249	365.11
DEOHALL	7	38,478	378.02	36	66,606	311.00
JAMIRAH	8	8,509	376.48	20	12,156	338.76
GHILLIDARY	9	17,277	367.97	21	9,206	337.84
KAMARBUND	10	10,753	365.26	13	12,934	364.70
DOOMNI	11	54,333	362.92	16	29,759	356.68
BANAMALIE	12	18,089	362.09	5	10,645	391.86
HIRAJULI	13	13,987	361.87	6	21,818	388.64
BIJLEEJAN	14	55,016	355.64	15	54,178	357.62
LOHPOHIA	15	7,298	354.37	11	5,026	367.49
BUKHIAL	16	29,022	347.85	71	3,641	284.72
BORSILLAH	17	24,697	344.88	7	31,503	385.42
DHOOIE	18	9,492	343.75	25	12,922	331.39
DOOLAHAT	19	34,834	343.33	28	46,933	322.17
KOPATI	20	62,004	342.01	29	49,290	320.36
KEYHUNG	21	53,425	340.33	18	14,736	345.59
HUNWAL	22	39,659	338.05	30	13,154	318.96
HATIJANCLONAL	23	42,460	337.70	45	48,927	305.03
DHARAMJULI	24	2,699	336.60			
GONESHBARICLONAL	25	36,428	336.11			

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 21

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	30,497	468.03	2	29,158	443.42
GATOONGA	2	7,947	433.28	1	15,289	445.78
HALMARI	3	54,081	427.92	6	69,161	393.80
HATIMARA	4	21,538	421.34	12	34,275	375.92
HOOKHMOL	5	10,296	420.60	4	20,843	441.47
SOTAI	6	3,687	405.28	3	2,614	442.44
GELAKEY	7	22,060	385.16	15	22,249	365.11
DEOHALL	8	38,478	378.02	61	66,606	311.00
JAMIRAH	9	8,509	376.48	31	12,156	338.76
NIRMALA	10	1,352	370.81	158	1,415	275.25
GHILLIDARY	11	17,277	367.97	32	9,206	337.84
KAMARBUND	12	10,753	365.26	17	12,934	364.70
HAJUA	13	22,283	365.09	33	57,839	337.62
DOOMURDULLUNG	14	45,324	365.02	16	25,347	364.94
DOOMNI	15	54,333	362.92	22	29,759	356.68
BORBAM	16	40,435	362.81	30	26,228	339.23
BANAMALIE	17	18,089	362.09	7	10,645	391.86
HIRAJULI	18	13,987	361.87	8	21,818	388.64
BORSAPORI	19	21,847	360.17	25	45,792	350.10
SILONIBARI	20	13,710	357.72	27	19,141	347.54
SALKATHONI	21	9,404	357.48	13	46,875	375.84
BIJLEEJAN	22	55,016	355.64	21	54,178	357.62
KHARIKATIA	23	43,291	355.34	19	31,313	363.46
LOHPOHIA	24	7,298	354.37	14	5,026	367.49
KHOOMTAIE	25	8,505	346.66	70	12,685	306.85

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